



## **Transition Capital Partners Acquires GBS Enterprises**

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Transition Capital Partners (“TCP”), a Dallas-based private equity firm, is pleased to announce the acquisition of GBS Enterprises (“GBS”). Senior financing was provided by Texas Capital Bank. Mezzanine financing was provided by Petra Capital Partners, who also participated in the equity investment with TCP.

GBS a market leader in providing Healthy Sleep Systems, including mattress protection covers, mattress encasements, and warranty services for bedding and furniture. GBS has two operating divisions. Through its GBS Enterprises Division, the company designs, contract manufactures and distributes mattress protection covers, mattress encasements, and other textiles under company and private label brands for major national retail and wholesale outlets (furniture stores, department stores, specialty mattress stores, “Big Box” stores, etc.). The company’s second division, GBS Warranty Services, provides insurance based furniture protection plans to consumers through retail dealers throughout the United States (coverage includes furniture, sleepers, sofas, beds, etc.). Both divisions work cooperatively to offer retail dealers a full line of furniture and mattress protection products.

Rick Baldwin, TCP Managing Director, is excited about the acquisition. “We are excited about GBS, a solid, stable 20 year old company with outstanding people, long-term retail customer relationships, and reliable, cost-efficient overseas supply channels. The acquisition is particularly compelling in that we have the opportunity to partner with Jeff McWey, a top-flight executive with a successful track record in the sector. Together with Jeff, and the rest of GBS’ seasoned management team, we will continue to meet the growing demand for healthy sleep products driven by the increased awareness of the effects of allergies & bed bugs, and the importance of quality rest.”

### **About Transition Capital Partners**

Transition Capital Partners (“TCP”) is a 19 year old Dallas-based private equity firm investing in leveraged recapitalizations and management buyouts of well-managed, entrepreneurial, lower middle market service oriented businesses. TCP is particularly successful investing in high growth companies where additional management and strategic resources are required by the existing ownership group. We typically provide the entrepreneur an opportunity to gain liquidity, while maintaining a significant stake in the business for future upside, and if desired, a reduced management role. For more information about Transition Capital Partners, please visit [www.tcplp.com](http://www.tcplp.com) or contact Jason Faucett at (214) 978-3812 or [jason@tcplp.com](mailto:jason@tcplp.com).

### **About Petra Capital Partners**

Petra Capital Partners, LLC is a private equity firm based in Nashville, Tennessee. The firm is actively investing its second SBIC fund, Petra Growth Fund II, which has \$160 million of available capital to invest. Its previous funds under management total \$130 million. Petra provides subordinated debt and/or preferred stock to high growth companies for expansion, acquisition, buyout or recapitalization in partnership with the founding management team. Petra seeks to invest up to \$15 million in growth companies that possess a minimum of \$10 million in

revenue and positive EBITDA at the time of investment. The fund targets business, healthcare and information technology services companies. For more information, please visit Petra's website at [www.petracapital.com](http://www.petracapital.com) or call (615) 313-5999.

### **About Texas Capital Bank**